

# SMALL BUSINESS EXCHANGE

PUBLIC POLICY & COVID-19.....	2
ACCESS TO CAPITAL AND COVID-19 .....	3
CALIFORNIA SUB-BID REQUEST ADS.....	3-7
VETERANS WORKFORCE DEVELOPMENT .....	9
PUBLIC LEGAL NOTICE.....	8
SEEKING DBE FIRMS - WESTSIDE PURPLE	
LINE EXTENSION SECTION 2 .....	10
	12

Vol 36, Edition 5

Weekly Publication 

April 30, 2020

## COVID-19

### Message from our Leaders

#### Mayor Garcetti: creating 'CARES Corps' would aid America's recovery from COVID-19 crisis

Mayor Eric Garcetti is calling for the creation of CARES Corps, a federally-funded initiative that would strengthen America's response to COVID-19 and help accelerate economic recovery from the crisis.

The Mayor — with co-authors Oklahoma City Mayor David Holt and Dr. Mark McClellan M.D., Director of the Duke-Margolis Center for Health Policy at Duke University — wrote an op-ed for CNN laying out the proposal in detail. In the piece, the authors call for the CARES Corps to be built “on three core elements: equipping public health professionals with the tools to support and scale up a national testing system; addressing budget shortfalls in our cities so we can prevent dramatic reductions in vital services; and uniting government officials with local workers and businesses around actions on unemployment insurance, job training, and loan programs, so each solution matches the needs of every community.”

“Cities and local communities are where we're doing the most effective work to stop the spread of this virus and save lives,” said Mayor Garcetti. “Like the Peace Corps and Teacher Corps before it, CARES Corps would put the power, resources, and reach of the federal government into solving a generational challenge that impacts the lives of every American.”

Mayor Garcetti has already stood up an L.A. Cares Corps, a City-County partnership designed to assist small businesses with surviving the COVID-19 crisis, and taken several emergency actions in the fight against the spread of COVID-19: a Safer at Home” emergency order requiring City of Los Angeles residents to remain in their homes except

■ Continued on page 2

## How to Leverage AI to Compete and Win in Industrialized Construction



Photo credit by <https://www.pbctoday.co.uk>

[ Article was originally posted on Autodesk Construction Cloud Blog. [constructionblog.autodesk.com](https://www.constructionblog.autodesk.com) ]

By *Tristan Randall*,

When was your “AI moment”? I’m talking about the first time you felt like artificial intelligence was coming, in force, to change the way business is done. Mine was in 2011, when an AI developed by IBM crushed some of the smartest people on the planet in a game of “Jeopardy!”. This is a game that seemingly requires human intelligence to parse the strange question/answer format, to understand the subtle cultural references and wordplay, and to react quickly to make sure you get to answer first. It was clear at that moment that I needed to reassess what was possible with AI.

Eight years later, AI has already transformed industries ranging from agriculture to finance to advanced medicine. Many of us have had to rethink what we know about performance measurement, data analytics, and business intelligence. But how will AI transform the construction industry?

To answer that question, we first need to cut through the hype, and clarify the different ways that AI will impact the construction business. Because AI is so broadly applicable, it can be difficult to predict the different ways that project delivery will change. To address this challenge, a new report was developed to help guide executives and business leaders in understanding this transformation entitled, “Demystifying AI for Construction: Seven Big Ideas.”

The full report offers a comprehensive look at how AI will change how we capture data, measure performance, and deliver projects, with valuable references to dive deeper into each big idea. This is the definitive guide for leaders in the construction business who want to better understand how they can leverage AI to compete and win in the industrialized future of construction. The following is a snapshot of the ideas presented in the report.

#### Big Idea #1: AI systems reduce errors and expose insights

How does a company improve performance? Many businesses are primarily focused on eliminating errors in processes to boost productivity and improve outcomes. This tactical approach can be effective, but it rarely exposes insights—the findings that can yield leaps in performance improvement. In addition to reducing errors, AI has been a driving force across many industries by identifying non-intuitive, or even counter-intuitive patterns in data that uncover insights into business performance. Leaders in AI have achieved step changes in performance by reinventing their companies to be data-driven organizations.

#### Big Idea #2: Learning happens most effectively in structured data platforms

Standardizing how data is captured and tracked across an organization is step one on the journey towards excellence with AI and data analytics. Construction generates an extraordinary amount of unstructured data, from paper drawings to inconsistent databases. While machine learning systems can identify structure in unstructured data sets like images, it is structured data sets that offer opportunities to expose insights that can be leveraged to improve performance. By managing data in common data environments (CDEs), companies can build a strong foundation that will allow them to quickly derive value from rapidly advancing technologies.

#### Big Idea #3: Human/machine collaboration is the best of both worlds

Humans and machines work better together than individually in both the physical and digital domains. Digital machines are better at data processing, humans are better at generalization. Physical machines are better at brute strength and rapid motion, while humans excel in adapting to unstructured physical environments. AI systems can act as a digital advisor, providing a sort of “augmented intelligence” that can unlock predictive capabilities and improve performance outcomes.

*“The problem right now isn't so much that robots are replacing jobs; it's that workers aren't prepared with the right skills necessary for jobs that are evolving fast due to new technologies, such as AI.”*

— HUMAN + MACHINE

■ Continued on page 11

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.  
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD  
U.S. Postage  
PAID  
San Fran CA 941  
Permit No. 820

# COVID-19 | Message from our Leaders

## Mayor Garcetti: creating 'CARES Corps' would aid America's recovery from COVID-19 crisis

■ **Continued from page 1**

for the most essential activities — including critical tasks such as securing food and health, safety and medical necessities, as well as caring for children, elder adults, family, friends and people with disabilities; expanding access to free testing for all L.A. County residents who show symptoms; a plan to shelter thousands of Angelenos experiencing

homelessness; restrictions placed on bars, nightclubs, restaurants, movie theaters, entertainment venues, bowling alleys and arcades, gyms and fitness centers, and Recreation and Parks facilities across L.A.; and limits on public gatherings in City facilities.

The Mayor has also taken a number of steps to support residents and businesses during the local

emergency — including placing a moratorium on residential and commercial evictions and water and power shutoffs and a halt to rent increases on rent-stabilized housing. He has relaxed parking and law enforcement for violations related to vehicle registration and driver's license cards during the COVID-19 emergency period.

More details and answers to frequently asked questions can be found at [coronavirus.lacity.org](https://coronavirus.lacity.org).

**SOURCE:**

[www.lamayor.org/mayor-garcetti-creating-%E2%80%98cares-corps%E2%80%99-would-aid-america%E2%80%99s-recovery-covid-19-crisis](https://www.lamayor.org/mayor-garcetti-creating-%E2%80%98cares-corps%E2%80%99-would-aid-america%E2%80%99s-recovery-covid-19-crisis)



## Public Policy & COVID-19

## California could protect stimulus checks from debt collectors. Will Newsom act?

[ Article was originally posted on [www.calmatters.org](https://www.calmatters.org) ]

By Jackie Botts, CalMatters

Californians have begun to see money appear in their bank accounts: \$1,200 for single people and an extra \$500 for each kid. But for Californians with consumer debt, that money could just as quickly vanish.

The payments, part of the \$2.2 trillion national coronavirus response package or CARES Act prohibits federal and state governments from intercepting the payments, except to collect child support debt. But the bill is notably silent on private debt collectors and banks, leaving people vulnerable to garnishments.

Consumer advocates say this defeats the purpose of cash relief meant to help the most financially unstable stay afloat. And while other states have stepped in to protect the stimulus checks from debt collectors, California has not.

“That’s not why they’re being issued, to settle old debt,” said Ted Mermin who leads the California Low-Income Consumer Coalition. “They’re being issued to put food on the table and keep the lights on.”

Consumer advocates want Gov. Gavin Newsom to put an immediate halt to most debt collection

and new debt collection lawsuits. An executive order would protect the stimulus payments and “preserve the economic lives of millions of California residents,” they wrote.

Debt collectors say they won’t stand in the way. Cindy Yaklin, vice president of the California Association of Collectors, says her group is only opposed to a moratorium on all collection activities, which would stymie the industry.

The governor’s office did not respond to multiple questions about whether creditors should be allowed to take stimulus checks. In response to requests for comment, the governor’s office referred CalMatters to an executive order signed Thursday allowing stimulus checks for anyone late on child support payments to be sent to the custodial parent first before the government can apply the money to old child support debt.

Still, other elected officials are pushing for action. Attorneys general in 25 states, including California, and 14 U.S. senators led by California Sen. Kamala Harris sent letters urging the U.S. Treasury to designate the relief payments as exempt from garnishment.

“These emergency funds are meant to help our families and communities, not to line the pockets of debt collectors,” said California Attorney General Xavier Becerra in an email to CalMatters.

### Hundreds of thousands potentially at risk

About one in four Californians have some debt in collections, according to an Urban Institute analysis of records from a major, unnamed credit bureau.

Banks are first in line to take the stimulus payment from people with negative balances in their account, though many major banks have vowed not to.

Next are private debt collectors who have won a debt collection lawsuit in court. With a court judgment, they can ask the county sheriff’s department to file a lien on a person’s house, garnish their wages or order a bank to freeze all non-exempt funds in a person’s bank account on a certain day.

Knowing that the stimulus checks have started to arrive, debt collectors may opt to levy bank accounts over the coming weeks, said Sharon Djemal, director of the Consumer Justice Practice at the East Bay Community Law Center.

Each year, approximately 110,000 bank levies are served in California, according to the centers estimate based on 2014-2016 county data.

### The state could step in

Already several other states have shielded the stimulus checks from debt collection.

Last Monday, Massachusetts Attorney General Maura Healey issued guidance saying that the

payments “are exempt from seizure of garnishment by creditors under Massachusetts law” that bars debt collectors from collecting public benefits. Attorneys general in Ohio and New York did the same.

While California does not have a similar law that could be applied to the stimulus payments, Mermin said that Becerra could threaten collectors on the grounds that seizing the payments is unfair or a violation of due process, as a West Virginia court ruled recently.

California’s Judicial Council could also exercise their emergency powers to ban the practice, Mermin said. A spokesperson said the Judicial Council and California’s Chief Justice Tani G. Cantil-Sakauye could not comment on the matter.

Newsom could follow the lead of the governors in Illinois and Washington, who temporarily suspended state laws allowing sheriffs to issue wage levy and bank garnishment last week.

At the very least, the governor could “issue an executive order defining the stimulus payment as an exempt government benefit” that cannot be levied, Mermin said.

A new state law, SB 616, protects the first \$1,724 dollars in bank accounts from being garnished. It would shield at least some of the stimulus check

■ **Continued on page 6**

**Editorial Staff**  
President & CEO:  
Gerald W. Johnson  
[gwj@sbeinc.com](mailto:gwj@sbeinc.com)

**Managing Editor:**  
Valerie Voorhies  
[vvv@sbeinc.com](mailto:vvv@sbeinc.com)

**Production Manager:**  
Nabil Vo  
[nvo@sbeinc.com](mailto:nvo@sbeinc.com)

**Diversity Outreach Manager:**  
Rosalie Vivanco  
[rvivanco@sbeinc.com](mailto:rvivanco@sbeinc.com)

**Graphics Design:**  
Domingo Johnson  
[doming0@mac.com](mailto:doming0@mac.com)

**Webmaster:**  
Umer Farooq  
[umer@octadyne.com](mailto:umer@octadyne.com)

**Writer:**  
Cheryl Hentz  
[cheryl.hentz@gmail.com](mailto:cheryl.hentz@gmail.com)

**SBE Northeast Manager:**  
Leslie McMillan  
[lmcmillan@sbeinc.com](mailto:lmcmillan@sbeinc.com)

### Contact Info:

Small Business Exchange, Inc.  
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

**CALIFORNIA CERTIFICATIONS**

CDOT UCP DBE #5988 • CA DGS SBE #1789941

**EDITORIAL POLICY**—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2020 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988.

Organized 1984.

**NOTICE:** SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992





# Access to Capital

## Ready to Grow Your Business?

## Self-Employed: How To Apply For A Payroll Protection Program PPP Loan

[Article was originally posted on [www.nav.com](http://www.nav.com)]

by Gerri Detweiler,

One of the more confusing aspects of the Paycheck Protection Program (PPP) is how to apply for a PPP loan if you are self-employed, including if you are a 1099 contractor. In earlier guidance, the SBA indicated that those individuals could apply for PPP loans beginning April 10, 2020 but did not provide specific instructions for how to do so.

At Nav, we've received numerous questions from those who want to apply but aren't sure how to calculate the loan amount for which they are eligible or the amount they may be able to have forgiven. They've asked us questions like:

- How do I calculate my payroll or salary if I am self-employed?
- Can I include health insurance premiums I pay myself?
- What expenses may be included in the forgiven amount?
- What if I have not filed my 2019 tax return?
- If I had a loss in my business do I qualify?

On April 14, 2020 the SBA issued new guidance for those who are self-employed and file a Form 1040, Schedule C, in the form of an update to the Interim Final Rule. We have excerpted the main points below to help you understand how to apply for PPP if you are self-employed. However, this article does not include the full text of this guidance.

We strongly encourage you to review the SBA interim final rule for self-employed applicants carefully and discuss it with your tax professional, attorney, or financial advisor before you apply to clarify how it applies to your business.

### How To Calculate PPP Loan Amount If You Are Self Employed

The information in this article applies to those who are self-employed and who file a Form 1040, Schedule C. As a reminder the SBA states you are eligible for a PPP loan if:

- You were in operation on February 15, 2020;
- You are an individual with self-employment income (such as an independent contractor or a sole proprietor);
- Your principal place of residence is in the United States; and
- You filed or will file a Form 1040 Schedule C for 2019

For these applicants, the SBA provides separate calculations based on whether or not you have employees. (Also keep in mind the SBA has already issued guidance that if your business uses 1099-contractors in your business you do not include them in your PPP salary calculations.)

### If You Have No Employees

If you are self-employed and have no employees, the SBA provides the following instructions:

**Step 1:** Find your 2019 IRS Form 1040 Schedule C line 31 net profit amount. If this amount is over \$100,000, reduce it to \$100,000. If this amount is zero or less, you are not eligible for a PPP loan.

**Step 2:** Calculate your average net monthly profit. To do this, take the amount from your 2019 Form 1040 Schedule C line 31 (net profit) and divide it by 12. That gives you your average monthly net profit.

**Step 3:** Multiply the average monthly net profit amount from Step 2 by 2.5.

This is the amount most self employed borrowers with no employees will use to qualify for PPP.

However, if your business received an Economic Injury Disaster Loan made between January 31, 2020 and April 3, 2020 that you want to refinance with PPP, add the outstanding amount

of that loan, minus any advance under an EIDL COVID-19 loan (because it does not have to be repaid). If you have applied for EIDL but it was not made during the time period listed, you can skip this step.

### How to Substantiate Your Income

The SBA says that if you have not yet filed a 2019 return, you should fill it out and compute the net profit for your business. It also says that regardless of whether you have filed a 2019 tax return with the IRS, you must provide the 2019 Form 1040 Schedule C with your PPP loan application to substantiate the applied-for PPP loan amount.

To substantiate your income (no employees) you must provide a "2019 IRS Form 1099-MISC detailing non-employee compensation received (box 7), invoice, bank statement, or book of record that establishes you are self-employed." In addition, "you must provide a 2020 invoice, bank statement, or book of record to establish you were in operation on or around February 15, 2020."

### If You are a Partner In a Partnership

The SBA clarifies that while partnerships are eligible for PPP loans, a partner in a partnership may not submit a separate PPP loan application

■ Continued on page 11



## California Sub-Bid Request Ads

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:  
**PROGRESSIVE DESIGN-BUILD PUMP STATIONS IMPROVEMENTS**

REDWOOD CITY PUMP STATION  
Owner: Silicon Valley Clean Water  
Location: Redwood City, CA

**Bid Date: May 14, 2020 @ 2:00 P.M.**

### J.F. Shea / Parsons, a Joint Venture

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

JF Shea/Parsons JV is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Geotextiles, AC Paving, Chain Link Fencing, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete Vaults, Masonry, Structural Steel, Miscellaneous Metals, Waterproofing, Roofing, Sheet Metal, Sealants, FRP Doors/Frames/Hardware, Overhead Rapid Coiling Doors, Painting & Coatings, ID Devices, Fire Protection Specialties, Toilet Accessories, Piping, HVAC, and Equipment

**Plans and Specifications:** Email your request to [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com). Plans may also be viewed at our Walnut Office.

JF Shea/Parsons JV is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. JF Shea/Parsons JV expects potential subcontractors to be bondable. JF Shea/Parsons JV will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:  
**GROUNDWATER REPLENISHMENT SYSTEM**

PLANT 2 SECONDARY EFFLUENT PIPELINE REHABILITATION  
CONTRACT NO.: GWRS-2020-01

Owner: Orange County Water District  
Location: Fountain Valley, CA

**Bid Date: May 26, 2020 @ 2:00 P.M.**

### J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, FRP Mortar Pipe, HDPE Pipe, Landscaping, Ready-Mix Concrete, Reinforcing Steel, and Cathodic Protection

**Plans and Specifications:** Email your requests to [elizabeth.schmid@jfshea.com](mailto:elizabeth.schmid@jfshea.com). Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: JIM YACKLEY  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**ELK GROVE-FLORIN ROAD BRIDGE  
AND WIDENING PROJECT**  
Contract No. 4417,  
Federal Aid Project No. BRLS 5924(142)  
Disadvantaged Business Enterprise Goal  
Assigned is 16%

OWNER:  
COUNTY OF SACRAMENTO  
9660 Ecology Lane, Sacramento, CA 95827  
**REVISED BID DATE: May 7, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, ADJUST IRON, BRIDGE, BRIDGE REMOVAL, ELECTRICAL, FENCING, HYDROSEEDING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sacounty-bids.net/>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: JACK SHEWMAKER  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**OAKVILLE TO OAK KNOLL REACH - GROUP D  
PW 20-28**  
Outreach for MBE/WBE  
OWNER: COUNTY OF NAPA  
1195 Third Street, Napa, CA 94599

**BID DATE: MAY 7TH, 2020 @ 11:30 A.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEARING AND DEMO, SWPPP, TEMPORARY & PERMANENT EROSION CONTROL, SURVEY, LANDSCAPE AND IRRIGATION, FENCE, UNDERGROUND, TRUCKING, WATER TRUCKS, ENVIRONMENTAL FEATURES, WATER CONTROL & DIVERSION**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or are available to view at the office of the Napa County Public Works Department at 1195 3rd Street in Napa, CA.

Fax your bid to (925) 803-4263 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the WBE/MBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: ERIC ALLRED  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**HAYWARD EXECUTIVE AIRPORT  
(SULPHUR CREEK)  
RUNWAY 10L/28R AND RUNWAY 10L/28R  
SAFETY AREA**  
CITY PROJECT NO. 621-06814  
FAA AIP NO. 3-06-0103-022-2020  
Disadvantaged Business Enterprise Goal  
Assigned is 7.3%

OWNER: CITY OF HAYWARD,  
777 "B" Street, Hayward, CA 94541

**REVISED BID DATE: MAY 15th, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**CLEAR AND GRUB/DEMOLITION, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, LANDSCAPING, MINOR CONCRETE STRUCTURE, REBAR, REBAR SUPPLIER, ROCK SLOP PROTECTION SUPPLIER, SURVEY/STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or by visiting or writing to: City of Hayward Department of Public Works - Engineering & Transportation 777 "B" Street, 2nd Floor, Hayward, CA 94541-5007 (510) 583-4730.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: ERIC ALLRED  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**OBAG II Roadway Resurfacing on  
Various Locations - Project No. 17508**  
Federal Aid No. STPL-5101(031)  
Disadvantaged Business Enterprise Goal  
Assigned is 8%

OWNER: CITY OF PLEASANTON  
123 Main Street, Pleasanton, CA 94566  
**BID DATE: MAY 13th, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, CREEK SEALING, ELECTRICAL, EMULSION SUPPLIER, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FOAM AC RECYCLING, STRIPING, TRUCKING, WATER TRUCKS, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the City of Pleasanton, 200 Old Bernal Avenue, Pleasanton, or on the City's website and Ebidboard.com.

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## With SBE you can:

**FIND**  
Subcontractors, Vendors,  
and Suppliers

**REACH**  
Diverse Audiences

**ADVERTISE**  
Sub-Bid Request Ad  
Public Legal Notices  
Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: VICTOR LE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**US 101 - BLOSSOM HILL ROAD INTERCHANGE PROJECT,**  
Contract No. C20004

Small Business Enterprise Goal Assigned is 8.99%

**OWNER: SANTA CLARA VALLEY TRANSPORTATION AUTHORITY**  
3331 North First Street, Building A,  
San Jose, CA 95134

**BID DATE: MAY 28TH, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Small Business Enterprises for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SOIL NAIL SHOTCRETE, SOUNDWALL (MASONRY), STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, VIBRATION MONITORING, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE SUB-BASE MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site <https://www.vta.org/solicitations>. Please note that Bidders must be prequalified to bid on this project.

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need SBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the SBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: QUINN HANCE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**ANNUAL STREET OVERLAY / REHABILITATION 2018-20**

Project No. 2019.0050, Bid No. 19-20.005  
Local Business Enterprise Goal Assigned is 25%

**OWNER: CITY OF SAN LEANDRO**  
835 East 14th Street, 2nd Floor,  
San Leandro, CA 94577

**REVISED BID DATE: May 5, 2020 @ 3:30 P.M.**

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FOAM AC RECYCLING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, PIPELINE VIDEO INSPECTION, ROADSIDE SIGNS, SHORING, STRIPING, SURVEY/STAKING, TESTING, TREE REMOVAL/TRIMMING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, PERMEABLE MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids/default.asp>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## CROWN WORLDWIDE

### MOVING AND STORAGE, LLC

Crown is looking for SBE & DVBE Subcontractors and Suppliers

(qualified mover/installer, trucking or moving supply provider) for

City College of San Francisco

RFP 2020 - 073

As Needed Moving and Storage Services

Bid Date: May 12, 2020 @ 3:00 PM

INTERESTED?

PLEASE CONTACT PETER VARGUS

Phone: 510-773-2452

Email: [peter.vargus@crownwms.com](mailto:peter.vargus@crownwms.com)

14826 Wicks Blvd, San Leandro, CA 94577

Seeking all subcontractor participation including, DVBE Firms for the

**Roy Cloud School Modernization and Barrier Removal**  
#200320DD

Bid Date: 4/30/2020

Location:

3790 Red Oak Way,  
Redwood City, California, 94061

Mar Con Builders, Inc

8108A Capwell Drive • Oakland, CA 94621

Contact Person: Henry Villa

Email: [bids@marconcompany.com](mailto:bids@marconcompany.com)

Phone: (510)639-1914

Fax: (510)639-1915

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: QUINN HANCE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**DUBLIN HIGH SCHOOL PARKING LOT ADDITION**

Disabled Veteran Business Enterprise Goal Assigned is 3%

OWNER:

**DUBLIN UNIFIED SCHOOL DISTRICT**  
7471 Larkdale Avenue, Dublin, CA 94568

**BID DATE: MAY 6, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disabled Veteran Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, EROSION CONTROL, IRRIGATION, LANDSCAPING, MINOR CONCRETE, PAVEMENT MILLING, SAWCUTTING, STRIPING, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at <https://www.dublin.k12.ca.us/>

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DVBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

Seeking all subcontractor participation including, DVBE Firms for the

**Tule Elk Early Education School New Classroom Building project**

Bid Date: 4/30/2020 @ 2 PM

Location:

2110 Greenwich Street  
San Francisco CA 94123

Mar Con Builders, Inc

8108A Capwell Drive • Oakland, CA 94621

Contact Person: Henry Villa

Email: [bids@marconcompany.com](mailto:bids@marconcompany.com)

Phone: (510)639-1914

Fax: (510)639-1915

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE,  
VENTURA, CA 93003  
Phone: (805) 642-0121 • Fax: (805) 650-9015  
Contact: Arnold Tostado  
Email: [atostado@taftelectric.com](mailto:atostado@taftelectric.com)

Invites sub-bids from qualified MBE, DBE, WBE businesses for the following project:

**Agency: LA County**  
HSIP-5953(757)  
Las Virgenes Rd Traffic Signals  
HSIP Project

Location: LA County

**BID DATE: 5/19/2020**

Scope of work/Trades:

**Traffic Control, Traffic Signal Material**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Minority Business Enterprise, Disadvantaged Business Enterprise, Women Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

We Are An Equal Opportunity Employer





# California Sub-Bid Request Ads



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Donat Galicz

REQUEST FOR DVBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Dublin High School Parking Lot Addition**  
8151 Village Parkway, Dublin, CA  
Dublin Unified School District

**BID DATE: May 6, 2020 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Striping, Electrical/Signalization, Minor Concrete, Landscape & Irrigation, Construction Area Signs, and Construction Materials

Donat Galicz (510-809-3498 dgalicz@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin or Donat Galicz

REQUEST FOR DBE/WBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Hayward Executive Airport**  
Sulphur Creek Runway 10L/28R and  
Runway 10L/28L Safety Area Improvements  
City of Hayward

**BID DATE: May 15, 2020 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Quality Control Program, SWPPP, Temporary Check Dam, Inlet Protection, Temporary Muscle Wall, Airfield Construction Area Control, Sweepers and FOD Control, Clearing & Grubbing, Class 2 Separation Geotextile, Reinforced Concrete Pipe, Airfield Rated Concrete Double Box Culvert, Airfield Rated Catch Basin, Structural Concrete, Reinforcing Steel, Headwall with Rip-Rap, Seeding, Electrical, Aircraft Load Rated Concrete Intercept Handhole, and Construction Materials

Jason Martin (510-809-3432 jmartin@ocjones.com) and Donat Galicz (510-809-3498 dgalicz@ocjones.com) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE/WBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE/WBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**County of Sonoma**  
OBAG 2 - River Road Pavement Rehabilitation  
Federal Aid No. STPL 5920(167)

**BID DATE: May 12, 2020 @ 12:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Erosion Control Measures, Water Pollution Control, Develop Water Supply, Project Funding ID Signs, Construction Area Signs, Traffic Control System, Flagging, Portable Changeable Message Sign, Clearing & Grubbing, AC Dike, Cold Plane AC, Machine Spiral Wound PVC Pipeliner, Construct Well Monument, Pavement Marker, Roadside Signs, Midwest Guardrail System, Striping, Rumble Strip, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer



431 Payran Street, Petaluma, CA 94952  
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL  
STATE OF CALIFORNIA DGS CERTIFIED DVBE  
SUBCONTRACTORS & SUPPLIERS  
and ALL QUALIFIED SUBCONTRACTORS &  
SUPPLIERS FOR ALL TRADES  
FOR THE FOLLOWING PROJECT:

**A.P. GIANNINI M.S. MODERNIZATION REBID**  
**SAN FRANCISCO, CA**  
**SFUSD Project #11897**

**BID DATE: May 5, 2020 @ 2:00pm**

**ESTIMATE: \$25,500,000**

**CONTACT:**

**Kelsey Godfrey [bid@arntzbuilders.com](mailto:bid@arntzbuilders.com)**

Trades needed but not limited to: Haz Mat, Selective Demolition, Site Demo, Grade, Pave, Site Utilities, Site Concrete, Building Concrete, Rebar, Concrete Restoration and Cleaning, Concrete Topping Slabs, Electrical, CL Fences and Gates, Structural Steel & Misc. Iron, Roof Demo, TPO Roofing, Arch. Sheet Metal, Insulation, Doors, Frames, Hardware, Hardware Installation, FRP Doors, Metal Sound Door Assemblies, Int., Alum. Frames, Glass, Glazing, Aluminum, Folding Glass Partitions, Gyp Board and Metal Studs, Ceramic Tile, Acoustic Ceilings, Wood Flooring and Refinishing, Vapor Emission Control, Resilient Flooring and Base, Resilient Athletic Flooring, Terrazzo Stair Striping, Epoxy Resinous Flooring, Painting and Wood Stains, Casework, Music Education Storage Casework, Metal Lockers, Food Service Equipment, Library Stack Systems, Stage Work, Gymnasium and Play Yard Equipment, Visual Display Units, Fixed Audience Seating, Telescoping Stands, Auditorium Smoke Louvers, Signage, HVAC, Plumbing, Fire Sprinklers, Fire Stopping, Joint Sealants, Self-Adhered Sheet WP, Roof Hatches, Roof Access Ladder & Post, Access Doors, Louvers and Vents, Protective Speaker Cages, Wall Safes, Toilet Compartments and Accessories, Fire Extinguishers and Cabinets, Assisted Listening System, Projection Screens and Mounts, Entrance Floor Mats and Frames, Roller Window Shades, Unit Pavers

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS  
AN EQUAL OPPORTUNITY EMPLOYER

## California could protect stimulus checks from debt collectors

Continued from page 2

from being scooped up by debt collectors — but won't go into effect until Sept. 1. Theoretically, the Legislature could pass emergency legislation to move up that timeline. But that requires a two-thirds vote and the legislative session is largely on pause due to the pandemic.

### What to do if this happens to you?

Djermal urged anyone who notices that money in their bank account has been frozen after receiving their stimulus check to immediately seek help. Account holders can file an exemption and argue the money is necessary for basic expenses.

Under a section of SB 616 that is already in effect, the money will be released back to the consumer if the debt collector doesn't contest that claim.

Or try to stay one step ahead.

"We encourage anyone that does owe consumer debt, as soon as that money hits your bank account, please take it out," said Jessica Bartholow, policy advocate at the Western Center on Law and Poverty.

### SOURCE:

<https://calmatters.org/california-divide/2020/04/stimulus-checks-debt-collectors-newsom/>



**Proven Management, Inc.**  
225 3rd Street, Oakland, CA 94607  
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified & certified MBE/WBE/DBE/OBE/SBE subcontractors, suppliers, and truckers for the following project:

**ACORN NO. 1, DERBY, SCENIC & SCENIC EAST RESERVOIRS REHABILITATION DANVILLE & SAN RAMON EBMUD 2153**

**Bids: May 20, 2020 @ 1:30 pm**

DEMOLITION - SAW-CUTTING - HAZMAT HANDLING - GRADING - EXCAVATION - FILL - CONCRETE - SHOT-CRETE - REBAR - WATERPROOFING - ROOFING - TANK CONSTRUCTION - PAINTING - INDUSTRIAL COATINGS - STRUCTURAL STEEL - BOLTING - MECHANICAL - ELECTRICAL - HVAC - PIPELINE - PLUMBING - FIRE PROTECTION - CRANE EQUIPMENT - HANDRAILS - GUARDRAILS - LADDERS - GRATINGS - RAILINGS - DOORS / WINDOWS - FENCING - TRUCKING - HYDROSEEDING - LANDSCAPING - PAVING

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested MBE/WBE/DBE/OBE/SBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

**We are an Equal Opportunity Employer**



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Greg Souder

REQUEST FOR DVBE & SBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**Cold plane pavement and overlay with rubberized hot mix asphalt**  
Hwy 24 Orinda - Contra Costa County  
Caltrans #04-4Q3304

**BID DATE: May 12, 2020 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):

Trucking, Temporary and Permanent Erosion Control Measures, Construction Area Signs, Traffic Control System, Portable Radar Speed Feedback Sign, Portable Changeable Message Sign, Prepare Water Pollution Control Program, Noise Monitoring, Shoulder Backing, Geosynthetic Pavement Interlayer (Paving Mat), AC Dike, Tack Coat, Cold Plane AC, Pavement Marker, Striping, Modify Traffic Monitoring Stations, and Construction Materials

Greg Souder (510-809-3430 gsouder@ocjones.com) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DVBE & SBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE & SBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.





# California Sub-Bid Request Ads

## GOLDEN GATE CONSTRUCTORS

11555 Dublin Boulevard  
Dublin, CA 94568-2909  
Phone: (925) 829-9220  
Estimator: QUINN HANCE  
Website: [www.desilvagates.com](http://www.desilvagates.com)

Golden Gate Constructors (GGC) is preparing a bid as a Prime Contractor for the project listed below:

### APRON RECONSTRUCTION PROJECT PHASE III

IFB No. 178789, CIP No. 16000-080,  
FAA AIP No. 3-06-0182-011-2016 (D)

Disadvantaged Business Enterprise Goal Assigned is 11.2%

OWNER:

CITY OF PALO ALTO

250 Hamilton Avenue, Palo Alto, CA 94301

**REVISED BID DATE: MAY 4, 2020 @ 3:00 P.M.**

We hereby encourage responsible participation of certified Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, ELECTRICAL, FENCING, HYDRO-SEEDING, MINOR CONCRETE, PIPE LINING, PRIME OIL SUPPLIER, SLURRY SEAL, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, HOT MIX ASPHALT (TYPE A) MATERIAL, TRUCKING, WATER TRUCKS, STREET SWEEPING.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [http://www.cityofpaloalto.org/gov/depts/asd/planet\\_bids\\_how\\_to.asp](http://www.cityofpaloalto.org/gov/depts/asd/planet_bids_how_to.asp)

Fax your bid to (925) 803-4263 to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GGC is an Equal Opportunity/Affirmative Action Employer.

UGE & ECS, Inc. is seeking a **Construction Project Manager/Supervisor/Superintendent with Certification in Certified Safety Professional (CSP), Heavy Civil Engineer, Heavy Vertical Tunnel experience, All Construction OSHA Certifications such as Fall Protection, Excavation, Trenching and Soil Mechanics and more.**

7 to 10 years of consistent experience managing very large projects.

This project is located at one of the Airports in San Diego or LAX.

This project pays well and starts in two to three weeks from now.

If interested, please send resume to [nancy@ugeecs.com](mailto:nancy@ugeecs.com).  
Contact numbers are  
O: 213-625-1016 or C: 310-894-3154.

## Graniterock

5225 Hellyer Avenue, Suite #220  
San Jose, CA 95138  
Phone (408) 574-1400 • Fax (408) 365-9548  
Contact: Patrick McDonald  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

### REQUESTING SUB-QUOTES FROM QUALIFIED SBE, MBE, WBE, DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

2017 Storm Damage Repair, Phase 3 -  
Project Numbers 118077 & 118079  
Owner: Contra Costa Water District  
Engineers' Estimate: \$554,000

**BID DATE: May 6, 2020 @ 2:00 PM**

Items of work include but are not limited to: Traffic Control, Electrical, Erosion Control, Water Trucks, Sweeper Trucks, Prepare WPCP, Construction Staking and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

## Graniterock

5225 Hellyer Avenue, Suite #220  
San Jose, CA 95138  
Phone (408) 574-1400 • Fax (408) 365-9548  
Contact: Patrick McDonald  
Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

### REQUESTING SUB-QUOTES FROM QUALIFIED SBE, MBE, WBE, DBE SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

Oakville to Oak Knoll Reach -  
Group D, PW 20-28

Owner: County of Napa

Engineers' Estimate: \$4,723,317

**BID DATE: May 7, 2020 @ 11:30 AM**

Items of work include but are not limited to: Water Pollution Control, Erosion Control, Hydroseed, Irrigation, Water Truck, Water Diversion, Habitat Structure, Fence, Planting, Clear & Grub, Tree Removal, 5000 Gallon Irrigation Tank Design & Install, Construction Staking and Trucking.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

We are an Equal Opportunity Employer

### Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

District Local Small Business (LSB) and M/WBE Subcontractor/Supplier Bids Requested For:

San Francisco Bay Area Rapid Transit District

34.5kV Cable Replacement and Fiber Optic Cable Installation, R-Line, RCP to RRY

Contract No. 15EJ-182

**BID DATE: May 5th, 2020 @ 2PM**

Fax all quotes to 510-777-5099 or email to [northwest.estimating@shimmick.com](mailto:northwest.estimating@shimmick.com)

#### Requesting certified LBE Subcontractor and Supplier Quotes on:

**SUBCONTRACTORS:** Clear & Grub, Contaminated Soil, Demolition, Earthwork, Electrical, Environmental, Erosion Control, Fence, Flatwork, Grinding AC Concrete, Instrumentation, Landscape, Masonry, Paving, General Piles, Precast Structural, Rebar, Shoring, Signs, Stray Current, Stripes & Markers, Survey

**SUPPLIERS:** Aggregate, Fabric, Lumber, Misc. Metals, Sheet Pile, Precast Utility, Ready Mix, Steel Fabrication, Trench Shoring, Plastic Utility Pipe, Steel Utility Pipe

Contract Documents are available free of charge from the owner after registering on the BART portal located at [suppliers.bart.gov](http://suppliers.bart.gov). You may view the documents during business hours at our office located at 1 Harbor Center, Suite 200, Suisun City, CA 94585. We can also provide you with a link to download plans and specifications. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at [jmiranda@shimmick.com](mailto:jmiranda@shimmick.com).

If you have any technical questions or require assistance obtaining necessary equipment, supplies, materials, or related assistance or services may contact our estimator Matt Buck at [mbuck@shimmick.com](mailto:mbuck@shimmick.com).

All items of work listed above are made available, even items of work normally performed by Shimmick. Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units or with assistance obtaining equipment, supplies, materials, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Eric Minkler at (510) 777-5000.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: JIM YACKLEY  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

### THE RESURFACING OF PORTIONS OF VARIOUS ROADWAYS

IN THE CASTRO VALLEY AREA,

ALAMEDA COUNTY, CALIFORNIA

Specification No. 2405

Minority/Women-Owned Business Enterprise

Goal Assigned is 15% MBE and 5%WBE

OWNER: COUNTY OF ALAMEDA

951 Turner Court, Room 300,

Hayward, CA 94545

**BID DATE: MAY 12, 2020 @ 1:00 P.M.**

We hereby encourage responsible participation of local Minority/Woman-Owned Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL, FABRIC/GEOSYNTHETIC PAVEMENT INTER-LAYER, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp@desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&Show=Planroom)

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need M/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.





# Veterans Workforce Development

## As Unemployment Surges, Department of Veterans Affairs Goes on Hiring Spree

[ Article was originally posted on [www.military.com](http://www.military.com) ]

By *Richard Sisk,*

Backed by a record \$240 billion budget, the Department of Veterans Affairs has gone on a hiring spree to fill long-vacant spots as it battles coronavirus, pulling from the ranks of the retired and those furloughed or laid off by other health care systems.

From March 29 to April 11, VA hired 3,183 new staff, including 981 registered nurses, a 37.7% increase from the prior two-week period, VA said in an April 24 release.

In the next several weeks, the VA plans to add 4,500 more staff members, department secretary Robert Wilkie said in a statement.

“Many of VA’s new hires come from health care systems that have seen temporary layoffs due to COVID-19,” VA officials said in the release.

As the number of coronavirus cases surged, the VA began a national campaign to hire more registered nurses, respiratory therapists, anesthesiologists, housekeepers, supply technicians and other medical medical personnel to work in its 170 hospitals and more than 1,200 clinics nationwide.

The hires boosted the VA’s workforce to a record 390,000, or “nearly 55,000 more than

we had five years ago,” the VA spokeswoman said.

However, the 390,000 figure for the total VA workforce was only 4,000 above the 386,000 number reported at a hearing of the House Veterans Affairs Committee in September 2019.

VA Inspector General Michael Missal testified at the hearing that staffing shortages were “a root cause for many of the problems in veterans care.”

In his statement to the committee last Sept. 18, Missal said his office had reported on staffing shortages at the VA for the previous four years.

He noted that the Veterans Health Administration had made significant progress on hiring but said it continues to face challenges, including the higher pay offered by private health care systems.

As of Monday, the VA had reported a total of 434 coronavirus deaths of patients in the VA health care system, and a total of 7,001 veterans in VA medical care who had tested positive for the virus.

**SOURCE:** <https://www.military.com/daily-news/2020/04/27/unemployment-surges-department-veterans-affairs-goes-hiring-spree.html>



## Five High Paying Clearance Careers in Construction

[ Article was originally posted on [www.military.com](http://www.military.com) ]

By *Alan Thompson, Feds Hire Vets*

With 100,000 new construction jobs on the horizon over the next five years, veterans may want to take a closer look at their opportunities for high paying clearance careers in this industry.

### 1. Construction Engineering Web Services Project Manager

These jobs focus on a mix of management and technical skills. On the admin side, experience in planning, staffing and budgeting is required. On the tech side, companies like to see software development skills and high performance computing related to construction. Qualifications generally call for a bachelor’s degree in a technical, scientific or business administration field and about 10 years of experience in areas that include web applications and hosting, familiarity with big data computer architectures and good communications skills. A master’s degree is always a plus. Salaries vary by company, geography and skill levels, but having a clearance, a college degree and related military skills can mean six figure incomes.

### 2. Construction Surveillance Technician (CST)

Opportunities for CSTs exist at both CONUS and OCONUS locations. Duties for CSTs working for federal contractors include the ability to provide surveillance of uncleared workers during construction, inspection of equipment and materials in controlled access areas, and the ability to analyze designs, structures and blueprints. Additional assets include experience in any of the following areas: DoD security procedures, construction security surveillance, industrial security, counterintelligence, quality assurance, and previous operation of imagers and metal detectors. Cleared candidates with knowledge of construction disciplines (civil, architectural, mechanical, electrical and electronic engineering principles) also have an edge. Clearance requirements range from TS/SCI security clearance, Top Secret/SCI with Full-scope Polygraph, Top Secret/SCI with CI Polygraph and Top Secret/SCI. Cleared CSTs earn average salaries of \$75,000.

### 3. Construction Manager

Numerous federal construction contract awards require cleared personnel for building projects across DoD, intelligence sectors,

military bases and federal law enforcement. The work can involve everything from new construction to installation optimization, expansion and reuse. Construction managers review projects to assure conformance to regulations, assist in evaluating Requests for Information (RFIs), help develop project schedules, manage the coordination between construction and operational requirements and may contribute to reports and presentations. The most desirable candidates have an undergraduate degree in engineering, architecture, construction or management, at least four years of previous experience, and maintain a TS/SCI level clearance. Companies like Parsons, with revenues close to \$3 billion, are involved in more than 4,500 projects in all states and dozens of countries. Salaries average \$94,000, but can range from \$72,000 to \$108,000.

### 4. Construction Business Development Manager

This field is growing as companies work to expand. Cleared personnel are responsible for developing business strategies for new and renovation government construction, and conducting market and industry

research and analysis for short term and long term plans. Development managers also must be able to identify and target new markets, so relationship building is critical. In the federal sector, knowledge of military construction is a plus, along with a technical undergraduate degree, plenty of experience and strong communications and analytical skills. Cleared candidates with all these assets are earning average salaries of \$98,000 to \$142,000.

### 5. Project Manager

In essence, project managers serve as general contractors and hiring managers prefer those who have some experience or can demonstrate knowledge of federal construction projects. In the Washington, D.C. area, experienced personnel with a security clearance earn between \$66,000 to \$70,000, and career growth potential is high.

**SOURCE:** <https://www.military.com/veteran-jobs/security-clearance-jobs/five-high-paying-clearance-careers-in-construction.html>



# Reopening California's economy needs a path forward; here are 5 precise steps how

[ Article was originally posted on [www.calmatters.org](http://www.calmatters.org) ]

By *Andreas Borgeas, CalMatters,*

The economic impact of the coronavirus pandemic has been devastating, and California must continue to act decisively to help mitigate the damage.

As a California state senator representing the 8th Senate District, I have learned heartbreaking stories from employees and business owners who are seeing their dreams and investments dismantled. If lucky enough to have employment, many working parents are forced to juggle work with the new demands of homeschooling, often while vulnerable elderly fend for themselves in solitude. As a father of two school-aged children with elderly parents this hits close to home.

There can be no doubt the coronavirus pandemic has thrust us into economic and social uncertainty, but as Californians, as Americans, we can and will get through these hardships. But we must find ways to responsibly restart our economy.

Gov. Gavin Newsom's early precautions enabled California to be better situated than many states and countries. We need to replicate this decisive direction to restart California's economy while still protecting the health and welfare of our resi-

dents, as they are not mutually exclusive priorities. Newsom and his economic recovery team must devise a clear structure for local authorities to reopen businesses in measured phases.

Local leaders are appealing to the governor for the opportunity to address the economic status of their communities. The six indicators the governor has laid out provide framework metrics for gradually reopening our economy, but they require clarity and specificity to support true economic traction. To aid in this effort, I offer five precise steps, among many others being considered, the state can include in its economic recovery efforts.

**Help small businesses survive:** Senate Bill 1457 will provide regulatory relief for small businesses impacted by the economic fallout. Now more than ever, California should provide regulatory relief and allow state agencies to waive or reduce civil penalties for those operating reasonably and in good faith.

**Empower local authorities to implement phased reopening:** As a former county supervisor, I believe in giving local authorities the jurisdiction to make decisions based on their circumstances so long as they are done in coordination and compliance with state health priorities. Cali-

formia should give counties the ability to develop phased reopening strategies for business venues while still ensuring public health concerns are of primary importance.

**Suspend Assembly Bill 5:** Workplace flexibility is more important than ever. AB 5 prohibits freelancers and independent contractors from providing important services. If we are to ensure California's economy gets back on track we must provide Californians with every opportunity to support their families. Senate Bill 990 will effectively suspend this legislation and allow independent contractors to provide the services we need, whether it be respiratory therapists, academic tutors or food delivery services among other specialties.

**Increase water allocations for food producers:** Agriculture is not only vital to the residents of California but also a matter of national security. Newsom must raise water allocations by at least 20 percent or more so farmers have sufficient resources to continue feeding our nation. I strongly oppose the Incidental Take Permit issued by the administration in the midst of a pandemic, when food production is among our greatest concerns.

**Provide businesses with a timeline:** The governor should issue an executive order that of-

fers a timeline on when businesses can initiate a phased reopening in accordance with health guidance protocols. Such an executive order would allow sufficient time for businesses to stock inventories, rehire workers and comply with health guidelines. Failure to offer specificity will continue to dismantle our economic infrastructure and prolong the need for unsustainable public support.

Recently, I was appointed to the Special Committee on Pandemic Emergency Response, a bipartisan committee tasked with reviewing the successes and failures of California's response to the COVID-19 crisis. We will make determinations and recommendations for future preparedness efforts in the likely event a coronavirus outbreak resurfaces or if the state faces a subsequent pandemic event.

These measured steps will help California forge a path forward in addressing our economic challenges during this unprecedented pandemic. California will emerge stronger in the face of this adversity.

**SOURCE:** <https://calmatters.org/commentary/reopening-californias-economy-needs-a-path-forward-here-are-5-precise-steps-how/>



## California Sub-Bid Request Ads

### AECOM

401 W. A Street, San Diego, CA 92101 • T 1-619-610-7600

#### REQUEST FOR SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

Owner: San Diego County Water Authority (SDCWA)  
Design and Engineering Support Services for the San Luis Rey River Habitat Management Area Restoration Project and Dulin Hill Erosion Repair Project  
**Proposal due date: Wednesday, May 6, 2020**

AECOM is seeking qualifications from Community Business Enterprise (CBE) companies for the following supporting services:

AECOM is seeking qualifications from Small Business companies including 8(a), SDB, HUB Zone, DBE and DVBEs for the following supporting services:

- **Driller:** perform geotechnical boring, sampling, monitoring well installation, and associated services.
- **Geotechnical Laboratory:** perform field investigation, engineering and material characteristic and testing, and installing groundwater monitoring wells.
- **Surveying and Mapping:** perform ground surveying and mapping to support design process.
- **Potholing:** provide potholing service to locate existing underground utilities.

Experience providing similar services on Design and Engineering Support services for the San Luis Rey River Habitat Management Area Restoration Project for SDCWA is preferred. This Proposal is in alignment with the SDCWA SCOOP Program requirements and certified Small Business companies including 8(a), SDB, HUB Zone, DBE and DVBEs are encouraged to respond.

Interested businesses should email a brief overview of SDCWA or similar experience, along with Small Business documentation by **April 24, 2020**, to Erica Moss at [erica.moss@aecom.com](mailto:erica.moss@aecom.com), 619-610-7600.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services. All plans, specifications and proposal documents can be sent upon request or acquired through the SDCWA site.

We are an Equal Opportunity Employer

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:

**WASHWATER TANK SEISMIC IMPROVEMENTS AND CLEARWELL SEISMIC IMPROVEMENTS PROJECTS**  
(J-1750 / 1751)

Owner: Santa Fe Irrigation District

Location: Rancho Santa Fe, CA

**Bid Date: May 7, 2020 @ 2:00 P.M.**

**J.F. Shea Construction, Inc.**

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Demolition, Micropile, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Steel Roof Deck, Roofing, Sheet Metal, Sealants, Metal Doors/Frames/Hardware, Overhead Coiling Doors, Aluminum Windows, Glazing, Painting and Coatings, Cathodic Protection, Equipment, Electrical and Instrumentation

Plans and Specifications: Bidders can obtain an electronic copy of the Contract Documents on the District's website at [www.sfidwater.org](http://www.sfidwater.org). On that website there is a link to [www.ebidboard.com](http://www.ebidboard.com) which hosts the full set of Contract Documents. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Visit [www.sbeinc.com](http://www.sbeinc.com) to download a PDF version of the latest SBE Newspaper and SBE Daily Newsletter

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390463-00

Fictitious Business Name(s):  
**ASAKICHI**  
Address  
**1737 Post Street #365, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Asakichi Sakakihara**  
Address of Registrant #1  
**1 Daniel Burnham Ct. #108, San Francisco, CA 94109**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-11-2012**

Signed: **Asakichi Sakakihara**

This statement was filed with the County Clerk of San Francisco County on **04-15-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04-15-2020**

**04/23/20 + 04/30/20 + 05/07/20 + 05/14/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390369-00

Fictitious Business Name(s):  
**Bunny's Candles**  
Address  
**955 Valencia Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Volodymyr Tsvang**  
Address of Registrant #1  
**955 Valencia Street, San Francisco, CA 94110**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03/05/2020**

Signed: **Volodymyr Tsvang**

This statement was filed with the County Clerk of San Francisco County on **04/01/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04/01/2020**

**04/09/20 + 04/16/20 + 04/23/20 + 04/30/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390470-00

Fictitious Business Name(s):  
**MKR Advisory**  
Address  
**631 29th Street, San Francisco, CA 94131**  
Full Name of Registrant #1  
**Margaret Rhee**  
Address of Registrant #1  
**631 29th Street, San Francisco, CA 94131**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 10, 2020**

Signed: **Margaret Rhee**

This statement was filed with the County Clerk of San Francisco County on **04-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04-17-2020**

**04/30/20 + 05/07/20 + 05/14/20 + 05/21/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390345-00

Fictitious Business Name(s):  
**Nickies Bar**  
Address  
**466 Haight Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Kinross, LLC (CA - state of organization)**  
Address of Registrant #1  
**466 Haight Street, San Francisco, CA 94117**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/31/2020**

Signed: **Thomas M. Mills, Jr., President**

This statement was filed with the County Clerk of San Francisco County on **03/24/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**03/24/2020**

**04/09/20 + 04/16/20 + 04/23/20 + 04/30/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390231-00

Fictitious Business Name(s):  
**ServiceMaster Recovery Management; NextGen Services**  
Address  
**2121 Diamond Blvd, Concord, CA 94520**  
Full Name of Registrant #1  
**Sharjo, Inc. (CA)**  
Address of Registrant #1  
**2121 Diamond Blvd, Concord, CA 94520**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01/31/2020**

Signed: **Pamela Sappingfield, CEO**

This statement was filed with the County Clerk of San Francisco County on **03/10/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**03/10/2020**

**04/09/20 + 04/16/20 + 04/23/20 + 04/30/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390363-00

Fictitious Business Name(s):  
**SmartBlock Consulting**  
Address  
**3118 Washington Street, San Francisco, CA 94115**  
Full Name of Registrant #1  
**Katherine D. Ringness**  
Address of Registrant #1  
**3118 Washington Street, San Francisco, CA 94115**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-25-2020**

Signed: **Katherine D. Ringness**

This statement was filed with the County Clerk of San Francisco County on **03-30-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03/30/2020**

**04/16/20 + 04/23/20 + 04/30/20 + 05/07/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390522-00

Fictitious Business Name(s):  
**#1. TC Rentals**  
**#2. Crossroads Traffic Management**  
**#3. TriCal Traffic Management**  
**#4. TriCal Rentals**  
**#5. Traffic Control Rentals**  
Address  
**702 California Avenue, San Francisco, CA 94130-1706**  
Full Name of Registrant #1  
**Tri-California Events, Inc. S Corporation in California**  
Address of Registrant #1  
**1284 Adobe Lane, Pacific Grove, CA 93950**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Terry Davis, CEO/President**

This statement was filed with the County Clerk of San Francisco County on **04-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04-22-2020**

**04/30/20 + 05/07/20 + 05/14/20 + 05/21/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390325-00

Fictitious Business Name(s):  
**Thracius**  
Address  
**1825 Egbert Avenue, Unit A, San Francisco, CA 94124**  
Full Name of Registrant #1  
**Tracy Billiet-Roberts**  
Address of Registrant #1  
**94 Kelok Court, Clayton, CA 94517-2035**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2020**

Signed: **Tracy Billiet-Roberts**

This statement was filed with the County Clerk of San Francisco County on **03-23-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03/23/2020**

**04/16/20 + 04/23/20 + 04/30/20 + 05/07/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390345-00

Fictitious Business Name(s):  
**1.) Witte's End**  
**2.) Witte's End Consulting**  
Address  
**1710 36th Avenue, San Francisco, CA 94122**  
Full Name of Registrant #1  
**Anthony Witte**  
Address of Registrant #1  
**1710 36th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Anthony Witte**

This statement was filed with the County Clerk of San Francisco County on **04/03/2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**04/03/2020**

**04/16/20 + 04/23/20 + 04/30/20 + 05/07/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390300-00

Fictitious Business Name(s):  
**Appliance Repair Tech**  
Address  
**1559 Sloat Blvd., B #333, San Francisco, CA 94132**  
Full Name of Registrant #1  
**Anton Badmaev**  
Address of Registrant #1  
**655 Lake Merced Blvd., #105, Daly City, CA 94015**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Anton Badmaev**

This statement was filed with the County Clerk of San Francisco County on **03-13-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**03/13/2020**

**03/19/20 + 03/26/20 + 04/02/20 + 04/09/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390152-00

Fictitious Business Name(s):  
**Curated.com**  
Address  
**638 4th Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**DEAL.COM, INC. (DE)**  
Address of Registrant #1  
**638 4th Street, San Francisco, CA 94107**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-7-2020**

Signed: **Peter Ombres, COO**

This statement was filed with the County Clerk of San Francisco County on **03-04-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
**03/04/2020**

**03/19/20 + 03/26/20 + 04/02/20 + 04/09/20**

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390291-00

Fictitious Business Name(s):  
**Delta Construction Consulting**  
Address  
**275 5th Street, San Francisco, CA 94103**  
Full Name of Registrant #1  
**Delta Computer Solutions, Inc. (CA)**  
Address of Registrant #1  
**275 5th Street, San Francisco, CA 94103**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-12-2020**

Signed: **Steve Ike**

This statement was filed with the County Clerk of San Francisco County on **03-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03/12/2020**

**03/19/20 + 03/26/20 + 04/02/20 + 04/09/20**



# Self-Employed: How To Apply For A Payroll Protection Program PPP Loan

## Continued from page 3

for themselves as a self-employed individual. “Instead, the self-employment income of general active partners may be reported as a payroll cost, up to \$100,000 annualized, on a PPP loan application filed by or on behalf of the partnership.” This includes an LLC filing taxes as a partnership.

### What If I Have Not Filed my 2019 Tax Return for My Business?

The SBA does not state that you must file your 2019 tax return before you apply. However it does state you must fill it out as you will be relying on that information to apply for the loan. You should make sure it is accurate and complete.

### What If My Business Showed a Loss?

If the amount on your 2019 Form 1040 Schedule C shows a loss, your business will not qualify for PPP.

### What Expenses Can I Use My PPP Loan For?

The SBA has established some very specific guidance regarding the use of PPP loan proceeds for those with income from self-employment who file a 2019 Form 1040, Schedule C.

These loan proceeds may be used for the following purposes.

- Owner compensation replacement, calculated based on 2019 net profit.
- Employee payroll costs (as defined in the First PPP Interim Final Rule) for employees whose principal place of residence is in the United States, if you have employees.
- Mortgage interest payments\* (but not mortgage prepayments or principal payments) on any business mortgage obligation on real or personal property (e.g., the interest on your mortgage for the warehouse you purchased to store business equipment or the interest on an auto loan for a vehicle you use to perform your business), and
- Business rent payments\* (e.g., the warehouse where you store business equipment or the vehicle you use to perform your business), and

- Business utility payments\* (e.g., the cost of electricity in the warehouse you rent or gas you use driving your business vehicle).
- Interest payments on any other debt obligations that were incurred before February 15, 2020 (such amounts are not eligible for PPP loan forgiveness).

Refinancing an SBA EIDL loan made between January 31, 2020 and April 3, 2020 (maturity will be reset to PPP’s maturity of two years). If you received an SBA EIDL loan from January 31, 2020 through April 3, 2020, you can apply for a PPP loan. If your EIDL loan was not used for payroll costs, it does not affect your eligibility for a PPP loan. If your EIDL loan was used for payroll costs, your PPP loan must be used to refinance your EIDL loan. Proceeds from any advance up to \$10,000 on the EIDL loan will be deducted from the loan forgiveness amount on the PPP loan.

\*Note that the SBA specifically says: “You must have claimed or be entitled to claim a deduction for such expenses on your 2019 Form 1040 Schedule C for them to be a permissible use during the eight-week period following the first disbursement of the loan. (Editor’s note: The 8 weeks immediately after disbursement of the loan is the “covered period.”) For example, if you did not claim or are not entitled to claim utilities expenses on your 2019 Form 1040 Schedule C, you cannot use the proceeds for utilities during the covered period.”

Also note that the SBA requires that at least 75 percent of the PPP loan proceeds shall be used for payroll costs. For purposes of determining the percentage of use of proceeds for payroll costs (but not for forgiveness purposes), the amount of any refinanced EIDL will be included.

### What Amounts Shall Be Eligible for Forgiveness?

By way of background, you can apply for forgiveness with your lender after the eight-week period after the loan was made. The lender then has sixty days to process your request. Since no payments are due on these loans for six months, you should have plenty of time to make your request and get some or all of the balance forgiven

(if you qualify) before payments are due. Any balance remaining after forgiveness becomes a loan with a 1% interest rate and two year repayment period.

Also keep in mind the main purpose of the Paycheck Protection Program is to help employers maintain payroll. (That may include your income as the owner of the business.) Therefore, if you want the loan forgiven, the bulk of the loan must be used toward payroll.

If you qualify, you may be eligible to have the entire loan amount plus accrued interest forgiven.

But how much is forgiven will depend on the total amount spent over the covered period—the eight weeks after the loan is disbursed—on the following, according to the SBA:

- Payroll costs including salary, wages, and tips, up to \$100,000 of annualized pay per employee (for eight weeks, a maximum of \$15,385 per individual),
- Covered benefits for employees (but not owners), including health care expenses, retirement contributions, and state taxes imposed on employee payroll paid by the employer (such as unemployment insurance premiums);
- Owner compensation replacement, calculated based on 2019 net profit with forgiveness of such amounts limited to eight weeks’ worth (8 divided by 52) of 2019 net profit, excluding any qualified sick leave equivalent amount for which a credit is claimed under section 7002 of the Families First Coronavirus Response Act (FFCRA) (Public Law 116-127) or qualified family leave equivalent amount for which a credit is claimed under section 7004 of FFCRA.
- Payments of interest on mortgage obligations on real or personal property incurred before February 15, 2020, to the extent they are deductible on Form 1040 Schedule C (business mortgage payments);
- Rent payments on lease agreements in force before February 15, 2020, to the extent they are deductible on Form 1040 Schedule C (business rent payments); and

- Utility payments under service agreements dated before February 15, 2020 to the extent they are deductible on Form 1040 Schedule C (business utility payments).

### How to Document Forgiveness

When it comes time to apply for forgiveness of the PPP loan as a self-employed individual, the SBA says you can use the following information as documentation:

The 2019 Form 1040 Schedule C that was provided at the time of the PPP loan application must be used to determine the amount of net profit allocated to the owner for the eight-week covered period.

If you have employees, you should submit Form 941 and state quarterly wage unemployment insurance tax reporting forms or equivalent payroll processor records that best correspond to the covered period (with evidence of any retirement and health insurance contributions).

Whether or not you have employees, you must submit evidence of business rent, business mortgage interest payments on real or personal property, or business utility payments during the covered period if you used loan proceeds for those purposes.

### The Bottom Line on Applying for PPP When Self-Employed

It will be a lot easier to apply for PPP as someone who is self-employed if you are current on your bookkeeping and have kept good records of the income and expenses of your business. If you have operated your business with cash payments that you did not report to the IRS, co-mingled personal and business funds, or if you have maximized expenses to the point where your business only shows a loss, you are likely not going to be able to qualify for the PPP loan your business may have been entitled to otherwise. Your accounting professional can prove invaluable in this process so make sure you enlist their help in determining which COVID relief programs are best for your business.

**SOURCE:** <https://www.nav.com/blog/self-employed-how-to-apply-for-a-payroll-protection-program-ppp-loan-600275/>

# How to Leverage AI to Compete and Win in Industrialized Construction

## Continued from page 1

### Big Idea #4: The future of work will be task automation, not job replacement

Our current job structures are based on human capabilities, not AI capabilities. As we increase our collaboration with digital and physical machines, we must look at the specific tasks involved in a given job and identify where AI can augment, enhance, or replace those tasks. As an industry we should focus on increasing the capacity of our human workforce by leveraging AI capabilities, not on protecting our current job structures. Labor disruption is likely as job structures evolve, but AI can help address the systemic skilled labor shortages and stagnating productivity that has hindered innovation in construction for decades.

### Big Idea #5: AI and robotics have different development trajectories

The media has reliably obfuscated the relationship between robotics and AI. The truth is that both technologies are important to the industry’s future, but they follow different trajectories. Construction has a challenge in that each jobsite is unique and rapidly changing, making it difficult to apply robotics in the same way as the manufacturing industry has in highly structured environments. Approaches such as design-for-manufacturing-and-assembly offer more clear near-term improvements than on-site robots by integrating the full lifecycle of a given asset. In the near term, robotics will develop most rapidly for offsite applications, where prefabrication and modularization can be leveraged to tightly control processes and improve quality.

### Big Idea #6: AI applications will be developed based on business value

As with most technologies, AI is only effective when it is applied to solve business problems. Companies that can successfully standardize

their data capture, maintain high data quality standards, and evolve their processes stand to reap the rewards of AI by aligning technological implementation with business value. Some of these advancements will emerge from within the construction industry and will be designed to address specific industry challenges. However, business leaders should be constantly looking outside of construction, as many general-purpose tools from other industries can be harnessed and applied to the construction industry.

### Big Idea #7: The opportunity is to increase capacity; the challenge is how to transition

The construction industry has been struggling for decades with a capacity problem. We struggle with underinvestment in infrastructure, market fluctuations, labor shortages, and productivity challenges. AI can help increase the capacity of the industry to deliver projects sustainably, efficiently, and profitably by reducing errors and exposing insights. This transition will

not be easy, but for those who can navigate this rapidly changing environment and address these cultural and technological challenges will reap the rewards of industry leadership in the new industrialized future of construction.

This report is just a starting point for understanding the transformational nature of this technology, and how it can be harnessed for competitive advantage. Business leaders in construction are faced with a dynamic landscape of technologies, tools, and processes, and those who can act quickly to leverage these advancements will command sustainable competitive advantage far into the future.

Find out more about how to turn technology into business value by reading the full report on “Demystifying AI for Construction: Seven Big Ideas.”

**SOURCE:** <https://constructionblog.autodesk.com/industrialized-construction-ai/>

## Tutor Perini/O & G Joint Venture (TPOG)



# SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE  
PURPLE LINE EXTENSION SECTION 2 PROJECT

**OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)**



## INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

**[Nareg@moderntimesinc.com](mailto:Nareg@moderntimesinc.com)**

### **BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:**

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpogjv4purpleline.com/index.html>